

TRASH/RECYCLING CONTRACT **61250** **TOTAL = \$ 95,000**

The estimate for contract cost for refuse and recycling services for each unit with Trash Away, Inc. including landfill and tipping fees.

BULK TRASH CONTRACT **61251** **TOTAL = \$ 2,003**

Projected costs for 6 yard dumpster emptied once a week by American Disposal Services, Association use only.

BUILDING MATERIALS **61286** **TOTAL = \$ 25,000**

Expected cost for shutters, caulk, lumber, roof supplies, splash blocks, paint, drain pipe etc. used for in-house repairs made by the Association.

PART TIME LABOR **61431** **TOTAL = \$ 7,200**

Expected cost for seasonal part time labor to assist maintenance staff as necessary.

MAINTENANCE PAYROLL **61420** **TOTAL = \$136,781**

The Association is responsible for the Payroll and related costs (Benefits, Processing etc.) The above is an aggregate number to cover the cost of maintenance staff, currently three full time employees. The maintenance staff presently works 40 hours a week, as well as the taxes, benefits and related payroll costs.

ROOF & GUTTER REPAIRS **61460** **TOTAL = \$ 2,000**

Expected maintenance cost for repairs to roofs, gutters, downspouts, scuppers, party wall coping. Also provides for the repair and cleaning of downspouts and gutters twice a year.

SNOW SERVICES **61581** **TOTAL = \$ 5,000**

Based on contract for the removal of snow and ice from the Association's roadways. Very difficult category to predict. Prior years' weather has been assessed as follows: 1998 - Mild, 1999 - Average, 2000 - Mild, 2001 - Very Mild, 2002 - Mild, 2003 - Severe, 2004 - Average-severe, 2005 - Average, 2006 - Mild, 2007 - Mild, 2008 - Mild, 2009 - Mild, 2010 - Severe, 2011 - Average-severe.

UTILITIES & OTHER EXPENSES

GAS FOR LAMPS **71023** **TOTAL = \$ 3,500**

Cost for gas that operates the Association's gas street lamps. Reduced from 2011 as lamps are converted to electric.

FUEL AND OIL **71026** **TOTAL = \$ 8,000**

Cost of fuel and oil for the Association's trucks and power equipment.

ELECTRICITY FOR LAMPS **71032** **TOTAL = \$ 8,000**

The expected cost of electricity consumed by the converted gas lamps, one street lamp in the maintenance yard on Haverhill Court, and electricity to power watch lights provided and maintained by Dominion Virginia Power.

OFFICE UTILITIES **71033** **TOTAL = \$ 120**

Projected cost of electricity, water at the Association's Lakinhurst office.

INSURANCE **71050** **TOTAL = \$ 7,136**

This category includes provision for all matters of insurance coverage for the Association. Coverage includes, but is not limited to, broad form casualty, umbrella liability, vehicle insurance, equipment coverage, and Directors & Officers liability.

PERSONAL PROPERTY TAX **71143** **TOTAL = \$ 550**

County tax assessed on Association-owned motor vehicles.

LIGHT REIMBURSEMENT **71031** **TOTAL = \$ 900**

Reimbursement to owners for light usage

REPLACEMENT RESERVES **VARIOUS** **TOTAL = \$ 505,694**

This category provides for the future repair and replacement of long-lived assets. Current categories include Tot Lots, Roofs, Equipment, Road/Sidewalk, Masonry Walls, Stoop Replacement, and Beautification. Interest from these funds may only be used for the repair or replacement of long-lived assets.